

Choosing the right agent for you

by Julie Rayner

Did you notice the title of this little rant? Really think about it. It's your choice. I don't want you to feel sorry for me because I'm in a wheelchair and hire me for that reason. I want you to hire me because you are confident that we can work together. Remember that you may be spending quite a bit of time with your agent through the course of any real estate transaction, so do you really want to spend it with someone who, at best, you are basically indifferent to or at worst, intimidates you? Really? WOW! Not me!



You need to approach selecting your agent like an interview. Seek recommendations from friends and associates. Ask what you can expect from them and what they will expect from you. Get the full rundown on the process (sale, purchase or property management) and how they operate. We're all different, so don't be surprised if you have to interview a few candidates before you find your 'chosen one'. I know that I don't get along with everyone I meet, do you? So you need to hire someone that's a good 'fit' with you. They don't need to be your new best friend, but it's a lot easier if you at least like them!

All of my clients are great people who deserve my best and I do absolutely everything I can to make sure that they get it, (and more wherever possible). Be assured that you cannot possibly waste my time. I sell real estate all day. I even get to keep the odd hours that I like with the advent of social media, the internet and e-mail, it's great!

So if you feel like making someone's day and you've been wondering about real estate, think of me and give me a call or flick me an e-mail, anytime.